



## Course Equivalency Certificate

This certifies that the Defense Acquisition University (DAU) recognizes the below listed course(s) provided by:

### Stafford Consulting Company (StCC)

as meeting or exceeding the desired outcomes, content and evaluation techniques of the corresponding DAU course(s). Accordingly, the provider course(s) listed below are considered equivalent to the corresponding DAU course for all DAU course prerequisites and DoD acquisition functional area (career field) certification requirements.

This Certificate of Equivalency supersedes all previously issued for this provider. Current status of all DAU approved equivalencies can be found on the DAU website at: <https://icatalog.dau.edu/appg.aspx>.

DAU Course Code	Stafford Consulting Company (StCC)		Available Online	Approval Period	
	Provider Course Code if Applicable	Provider's Course Name		Start (mn/day/yr)	End (mn/day/yr)
ACQ 265	ACQ 265	Mission-Focused Services Acquisition	Yes	10/3/2019	INDEF
ACQ 315	ACQ 315	Understanding Industry	Yes	7/21/2020	INDEF
ACQ 370	ACQ 370	Acquisition Law	Yes	10/10/2019	1/30/2022
ACQ 3700	ACQ 3700	Acquisition Law	Yes	8/31/2022	INDEF
CON 090	CON 090	FAR Fundamentals	No	1/1/2015	6/30/2020
CON 091	CON 091	Contract Fundamentals	Yes	10/1/2019	6/30/2022
CON 100	CON 100	Shaping Smart Business Arrangements	Yes	4/8/2019	9/30/2022
CON 1100V	CON 1100V or CON 1100V-CS	Foundational Skills	Yes	2/17/2022	INDEF
CON 1200V	CON 1200V or CON 1200V-CS	Contract Pre-award	Yes	5/13/2022	INDEF
CON 1300V	CON 1300V or CON 1300V-CS	Contract Award	Yes	8/24/2022	INDEF
CON 1400V	CON 1400V or CON 1400V-CS	Contract Post Award	Yes	10/11/2022	INDEF
CON 121	CON 124	Contract Planning	Yes	4/11/2019	9/30/2022
CON 124	CON 124	Contract Execution	Yes	7/3/2018	9/30/2022
CON 127	CON 127	Contract Management	Yes	7/20/2018	9/30/2022
CON 170	CON 170	Fundamentals of Cost and Price Analysis	Yes	11/16/2018	6/30/2022
CON 200	CON 200	Business Decisions for Contracting	Yes	2/26/2019	9/30/2022
CON 216	CON 216	Legal Considerations in Contracting	Yes	2/26/2019	INDEF
CON 237	CON 237	Simplified Acquisition Procedures	Yes	4/10/2019	6/30/2022
CON 243	CON 243	Architect Engineer Contracting	Yes	4/4/2017	9/30/2022
CON 2420V	CON 2420V	Indirect Rates	Yes	12/27/2022	INDEF
CON 2430V	CON 2430V	Architect-Engineer Contracting	Yes	7/6/2022	INDEF
CON 244	CON 244	Construction Contracting	Yes	8/1/2017	9/30/2022
CON 2440V	CON 2440V	Construction Contracting	Yes	6/7/2022	INDEF
CON 2450V	CON 2450V	Construction Modification Proposal Analysis	Yes	12/27/2022	INDEF
CON 270	CON 270	Intermediate Cost and Price Analysis	Yes	11/29/2016	6/30/2022

CON 360	CON 360	Contracting for Decision Makers	Yes	10/22/2015	6/30/2022
COR 206	COR 206	Contingency Contracting Supplement	Yes	5/19/2014	6/30/2022
COR 222	COR 222	Contracting Officer's Representative Course	Yes	5/19/2014	INDEF
GRT 201	GRT 201	Grants and Agreement Management	Yes	8/25/2020	INDEF
CON 280	CON 280	Source Selection and Administration of Service Contracts	Yes	5/30/2018	6/30/2022
CON 290	CON 290	Contract Administration and Negotiation Techniques in a Supply Environment	Yes	9/10/2018	6/30/2022

Issued: December 27, 2022

**LIN.WEN.JING.1243** Digitally signed by  
**878493** LIN.WEN.JING.1243878493  
Date: 2022.12.27 16:37:16 -05'00'

By: W.J. Lin  
Director, Academic Programs

- 1 Student's successfully completing the equivalent course(s) during the effective dates are considered as having successfully completed the corresponding DAU course(s).