



### **CON 243: Architect-Engineering Contracting**

This course, focusing on contracting for architect-engineers, covers issues across the contracting spectrum, including acquisition planning, source selection, proposal analysis, contract award and work, and contract management. Specific topics and practical exercises allow professionals to gain knowledge of the Selection of Architects and Engineers statute, SF-330, the slate and selection process, the review of government estimates, liability, Title II services, modifications, and contracting officer's technical representative responsibilities.

### **Learning Objectives**

- Given a requirement for A-E services, determine if the services require Selection of Architects and Engineers Statute procedures and identify basic steps necessary for the requirement
- Given a requirement for A-E services, recommend how the project is to be advertised and devise the elements to be contained in the synopsis for the advertisement
- Given a requirement for architect-engineer services, break down the elements necessary for performance work statement
- Given an architect-engineer requirement which has been advertised and qualifications statements received, evaluate the firms and conclude the order in which they will be ranked
- Given the circumstance to prepare a Government estimate for A-E work or evaluate an A-E proposal, interpret and justify applicable cost principles specific to A-E contracting government estimates or cost proposals
- Given the requirement to contract for A-E services, be able to support and defend a pre-negotiation position through understanding the government estimate
- Given an A-E firm's proposal and the Government estimate, develop a strategy and negotiate the project
- Given a contract which has been awarded for A-E services, devise how the Government maintains quality assurance on the contract
- Given a contract awarded for A-E services, analyze the roles and responsibilities of those charged with the management and administration of the contract



### Course Details

- **Course Length** – 5 Days
- **Continuous Learning Points** (CLPs) – 35
- **Graded Materials Include:** Pre-Class Assignments, Attendance of all Instructional Hours, Course Exercises, Homework, and Course Exams/Quizzes



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